



**AEGIS SERVICES L.L.C**  
INTEGRITY | SAFETY | EXCELLENCE

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# COMPANY PROFILE

## AEGIS SERVICES



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## Message

It is our main goal and commitment to provide world-class management consultancy services to our clients, while simultaneously making the process as easy and hassle-free as possible. We ensure that the services being provided to our clients are tailor-fit to our clients' requirements and organizational structure. We are consistently on the search for modern, unique and effective ideas to add value to our clients' organizations. In the coming years, we look to expand in different areas of the field to ensure we cater the demands of the market and break into the international arena.

I am proud of how the company leaped into a higher level and how we marked our place in the industry. The realization of our goal only became possible because of the continuous commitment, team work, perfect balance and dedication of everyone at Aegis Services. It also goes without saying that without the essential, continuous support of our clients, we would have never reached these heights.

In behalf of Aegis Services, I would like to express my profound gratitude to the role everyone continues to play in the company's consistent development. I look forward to a new, fruitful and long-term partnership and business with all of you.

Regards,  
Aegis Services L.L.C.





## Vision statement >>

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The core operation and values of the company rely on the basic business principles and the following Vision:

***To operate with Integrity partnered with an Unparalleled Quality of Service, with the aim to be Globally Competitive as well as maintain a consistent drive for Innovation and adaptability to the demands of the industry.***

## Mission statement >>

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Our Mission is to be the most successful consultancy company in Qatar and one of the top consultancy companies in the international arena. We strive to achieve this goal by firmly holding onto our set of values and principles, which consist of Knowledge, Effectiveness, Dependability and Integrity.

Knowledge is embodied in our work through our constantly innovative approach, our offering of nothing less than optimal quality service, and our capability to adapt to each and every need our clients have. The values of effectiveness and efficiency are integrated into our process through our determined approach to understanding the objectives, and business structures of our clients. Dependability and Integrity are the main axes of our business philosophy. This is reflected in the quality of our service being optimized due to a non-stop monitoring and follow-up process. In addition, our incredibly capable team and their drive to constantly add more value to our service, is the lead driving force to help us reach our mission and vision. The support we give our clients in the realization of their objectives contributes in their constant development which in turn helps us to constantly evolve and grow.



# BACKGROUND

## Aegis Services - at a glance

We were founded in 2012 and constitute a local, private company of "total solutions" consultancy services in various industries in Qatar.

Since our company's inception, we paved our way to become the leading consultancy company in Qatar that applied the "you choose us - we consult - you get certified" approach with effective and no-nonsense route to ISO certification.

We have become among the top consultancy companies that use customized training and research to bring continuous innovation in the consultancy field.

In 2018, we reincorporated under the purview of the Qatar Financial Center which provides ideal framework to support its partners and requires that its clients provide the best service in their respective industries with its robust internal expectation and review process. In the same year, we became one of the few Qatar Development Bank approved ISO consultants in Qatar and registered with Government entities such as Qatar Petroleum and Public Works Authority (Ashghal).

We have the size, know-how, technology, human resources and infrastructure to meet all the challenges to providing total quality solutions to private and public establishments. The company ensures the quality of the provided services by using a management system that is certified with ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018.

Throughout the years, we have continuously proven our competence, expertise and excellence in the field which helped us set our spot in the market and became one of the most sought-after consultancy firm in Qatar. Up to date, we have over 700 ISO certified clients and consistently high organic google reviews.

## Management Consultancy

Targeting a wide variety of businesses, ranging from SME's and Enterprises in expansion phases to Governmental and Non-Governmental Organizations as well as Education and Training Organizations, we offer quality and unparalleled services.

### REASONS TO CHOOSE AEGIS

Consistent High Organic Google Rating

Over 700+ satisfied and contented clients

Nearly 8 years proving its resiliency to challenges and adaptation to new changes

Served companies in different tiers starting from establishments of less than five employees to organizations of around 30,000 employees from different industries

Has a team of highly-trained and internationally recognized management consultants certified with Six Sigma, Nebosh, IOSH and IRCA- CQI

### THE AEGIS SERVICES L.L.C. DIFFERENCE

Registered management consultancy entity to

→ Qatar Petroleum

→ Public Works Authority (Ashghal)

→ Qatar Foundation

Qatar Development Bank nominated ISO Consultant as part of Esteshara Program

# INNOVATION



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We are incessantly investing to improve our top of the line process, not only in the domains of our fundamental expertise but also in technological areas that would potentially create new business activities, enhancing our service offering.



## WORKING FOR TOMORROW

Our Research and Development Team is continuously looking for different initiatives to increase the involvement of the company with various international organizations stimulate growth.

We offer a boundless experience and special new innovative research ideas.

We are always prepared to take on new opportunities for collaboration.



# OUR SERVICE PRINCIPLES

We believe in building an organic system of documentation and procedures that are easy to follow and will lead to tangible benefits to our clients' organization rather than simply fulfilling the requirements of the standard.

We offer complementary support to our clients' organization over the entire duration of their certificate validity to ensure consistent compliance to the international standard.

We identify cost savings and measurable improvements that support our clients' business strategy and objectives..

Our consultants participate in both our clients' internal and third-party audit to ensure successful audits.

We offer longer and more result-oriented customized training than our competitors.



## Business Goals & Objectives

Looking at the future, we are highly confident that our solid foundation and strong vision will allow us to remain fully equipped to continuously develop and be resilient in the face of the challenges of the future. Having participated in the international environment, we are paving our own route with a clear strategy for the future.

# OUR SERVICES

## Management Consultancy



### Gap Analysis

Gap analysis is conducted to be able to identify process or functionality differences between client's "as-is" model to "to-be" model. We start with a Gap Analysis to determine the gap between your current management system and an ISO conforming Management System. A Gap Analysis is used to assess an organization's scope, readiness, and its resources for building the system. It also provides us with the data to develop a project plan for ISO implementation.

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### Documentation

This process will be executed based on the gap analysis findings and recommendations. The ISO standards has a set mandatory documentation that is required to be created and maintained. And based on the gap analysis findings, we will then be creating and/or updating the documents required.

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### Implementation

Upon documentation completion, the documented procedures will be implemented. We will assist your team to properly implement the system. We will guide them in using the forms and following the procedures for smooth implementation process.

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### Internal Audit

This is an internal process designed to measure the effectiveness of implementation of your organization's procedures and the competency of the trained internal auditor. Considering that this is a new system, an audit is required to assess if the new management system is complementing the company's operations. In this stage we will be able to identify the weakness of the implementation or the procedure and plan to address these.



# BUSINESS COMPETITIVENESS

We tailor our services to meet each individual client's unique needs to following these principles :



- ⇒ Dedication to the client
- ⇒ Flexibility for the ideal satisfaction of needs
- ⇒ Globally recognized and specialized personnel
- ⇒ Ability to operate in international and multinational environments
- ⇒ Adaptability to the operational processes of the client
- ⇒ Flexibility in the mode of delivery
- ⇒ Extensive experience in the field of Management consultancy

We use our tried and tested approach which was developed after working with hundreds of clients in order to successfully complete each project undertaken.

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## Increase your Return on Investment (ROI)

International Standardization of Organization (ISO) is a framework for establishing and executing many of the core foundation and fundamental practices for running an effective business. ISO encourages the use of several proven approach and methodologies which can deliver great value to just about any organization. These methods are the Process Approach, Plan-Do-Check-Act (PDCA) Cycle, and Risk-Based Thinking. These must be implemented effectively to achieve desired results, which means that they must be embedded into the culture throughout the entire organization.

Question : What are the company's benefits from all these principles, methods and practices? How can ISO certification help in increasing the return on investment ( ROI ) ?

Answer: The answer is simple. The principles, methods and practices when documented and implemented can tremendously reduce costs by reducing the number of defects in products, increasing the quality of services by implementing best practices, improving staff motivation and productivity, reducing the number of incidents by taking preventive actions and solving problems more efficiently.

There have been several research papers published by independent academic institutions such as UCLA and Indiana State University proving the huge difference between the performance of companies before and after ISO certification and others in similar industries that were very similar in terms of size and profitability and the relative performance following the certification of one and not the other.<sup>1</sup> These research papers were published in industry journals such as the Journal of Business and Economic Research.

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<sup>1</sup> Evidence of the financial benefits of ISO 9001 certification has been provided by independent academic research papers published by the following: Management Science; V. 51; Journal of Business & Economics Research; V. 6; International Journal of Quality and Reliability Management; V. 19; Management Science; V. 47; Accident Analysis & Prevention; V. 39; Journal of Operations Management; V. 24; Total Quality Management/University of Houston, Texas.

We assist and facilitate our clients' organizations in obtaining certification to various ISO standards in the most effective, cost-effective, time-bound and easy to implement method. We have completed 100% success rate for achievement of ISO certification.

## ISO Management Systems

- ⇒ ISO 9001 - Quality Management System
- ⇒ ISO 14001 - Environment Management System
- ⇒ ISO 45001 - Health & Safety Management System
- ⇒ ISO 17025 - Laboratory Management System
- ⇒ ISO 22301 - Business Continuity Management System
- ⇒ ISO 31000 - Enterprise Risk Management System
- ⇒ ISO 20000 - IT Service Management System
- ⇒ ISO 27001 - Information Security Management System
- ⇒ ISO 28000 - Supply Chain Security Management System
- ⇒ ISO 10002 - Customer Satisfaction Complaint Management System
- ⇒ ISO 10015 - Training Quality Management: Guidelines for Training
- ⇒ ISO 29990 - Education & Training (Learning & Development)
- ⇒ ISO 50001 - Energy Management System
- ⇒ ISO 37001 - Anti-Bribery Management System
- ⇒ ISO 17100 - Translation Services Management System
- ⇒ ISO 29001 - Petroleum, Petrochemical and Natural Gas Industries Management System
- ⇒ ISO 13485 - Medical Devices Management System
- ⇒ ISO 27018 - Cloud Security and Privacy Management System
- ⇒ ISO 38500 - Governance of IT for the Organization
- ⇒ ISO 39001 - Road Traffic Safety Management System
- ⇒ ISO 18788 - Private Security Operations Management System

- ⇒ ISO 41001 - Facility Management System
  - ⇒ ISO 55001 - Asset Management System
  - ⇒ TL 9000 - Quality Management for Suppliers to the Telecom Sector
  - ⇒ ISO 22000 - Food Safety Management System
  - ⇒ ISO 20121 - Event Sustainability Management System
  - ⇒ ISO 26000 - Guidance on Social Responsibility
  - ⇒ ISO 13027 - Hygiene and Sanitation Standard
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## Other Services

- ⇒ HACCP (Hazard Analysis and Critical Control Points)
  - ⇒ SEDEX Members Ethical Trade Audits (SMETA)
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## Trainings Offered

### Management System Trainings

- ⇒ Awareness Training
  - ⇒ Implementation Training
  - ⇒ Internal Auditor Training
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### Business Process Improvement And Business Strategy

- ⇒ Introduction to Lean Six Sigma
- ⇒ Lean Six Sigma Green Belt
- ⇒ Lean Six Sigma Black Belt
- ⇒ Master Black Belt
- ⇒ Lean Healthcare
- ⇒ Lean Warehousing
- ⇒ Enterprise Risk Management
- ⇒ Enterprise Performance Management
- ⇒ Project Management
- ⇒ Balanced Scorecard
- ⇒ Business Process Management



**Wilson Learning  
Sales Training**

- ↻ Sales Effectiveness
  - ↻ Leadership Effectiveness
  - ↻ Individual Effectiveness
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**Management and  
Leadership**

- ↻ Business Continuity Management System
  - ↻ Innovative Problem Solving and Decision Making
  - ↻ Leading High-Performance Teams
  - ↻ Strategic Thinking, Planning and Execution
  - ↻ Balanced Scorecard Approach
  - ↻ Supervisory Management Skills
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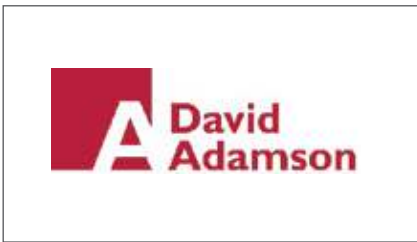
**Soft Skills**

- ↻ Negotiation Skills
- ↻ Customer Service
- ↻ Conflict Management
- ↻ Communication Skills
- ↻ Presentation Skills

# SOME OF OUR RESPECTED CLIENTS



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**LET'S PARTNER UP**



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